



**REQUEST FOR EXPRESSIONS OF INTEREST (REOI)**  
**Empanelment of Logistics Partners for Outward Milk Transportation**

**Bid Ref: NDS/PUR/REOI/2526/FEB/01**

**EOI Start Date: 17 Feb 2026**

**EOI End date: 09 March 2026**

Documents submitted on the portal during the above period will be considered for empanelment. However, participating vendors who could not submit in this period may submit their documents along with EMD during the second empanelment period from **01 August 2026 to 21 August 2026.**

***This EOI is issued solely for inviting Expression of Interest and does not constitute a financial tender, commitment or assurance of contract award.***

**Mode of Document Submission: Through NCDFI E Portal:**

During the above-mentioned period, only the documents submitted on the NCDFI e-portal will be considered for empanelment.

For this purpose, you are required to visit the following link:  
<https://registration.ncdfimarket.com/>

After successful registration, you will receive a username and password (please keep these safe, as future rate inquiries will be sought through this portal). Thereafter, visit the link below and log in using your username and password:  
<https://events.ncdfimarket.com/bidder/>

If you are already registered on the NCDFI portal, there is no need to complete the registration process again.

To access Bid No. 1298, please contact the number provided below. After depositing an EMD of Rs. 2,00,000, Bid No. 1298 will become visible to you.

In the price schedule section of the portal, kindly enter Rs. 1 as the amount and proceed further, then upload all the required documents at the designated place.

**Registration process is also mentioned in **Annexure I****

Related Queries	Person Name	Mobile	Email id
Tender/Documents Related	Sri Samar Rehman	8853491248	samar.rehman@nddbdairysevice s.com
Registration and EMD Submission	Ms. Janvi Sri Sagar	9978603225 -99786 07330	

1. **Objective** - NDDB Dairy Services (NDS) invites Expressions of Interest (EOI) from Logistics Partners for empanelment to provide outward transportation



**REQUEST FOR EXPRESSIONS OF INTEREST (REOI)**  
**Empanelment of Logistics Partners for Outward Milk Transportation**

services for milk from various Milk Producer Organisations (MPOs) to Mother Dairy Plants across India. The empanelment will initially be valid for 3 years, extendable based on satisfactory performance and mutual consent.

**2. Scope of work**

- Provide stainless steel insulated road milk tankers (15 KL – 35 KL) for outward milk transportation from designated dispatch points to Mother Dairy plant and other destination as required by NDS time to time
- Operate as per routes and schedules communicated by NDS, with flexibility for deployment across India based on operational exigencies.
- Ensure tankers are exclusive to NDS, cleaned and maintained in excellent operational condition. If exclusivity is not maintained, penalty will be imposed for the same.
- Ensure all documentation (RTO fitness, insurance, FSSAI, PUC, etc.) remains valid throughout the engagement.
- ***The Logistics Partner shall be required to deposit an interest-free, Refundable Security Deposit (RSD) of Rs 2,00,000 (Rupees Two Lakh only) per tanker, subject to a maximum of Rs 30,00,000 (Rupees Thirty Lakh only) per Logistics Partner, as a performance guarantee under this contract. The payment towards the RSD (Refundable Security Deposit) to be made immediately after the award of contract***
- ***In addition, the Logistics Partner shall bear the non-refundable cost of Rs 55000+ GST (approx.) per vehicle towards devices and installation charges necessary for securing and monitoring the tankers. Payment towards Installation Charges shall be made to NDS empanelled service provider***
- Any losses or penalty arising out of this contract will be adjusted against this security deposit. This security deposit may also be forfeited in cases of serious acts of indiscipline, leaving the contract in-between etc. In cases, where this security deposit is not enough to recover the losses, the Company reserves the right to recover additional amount from the Logistics Partner.
- The Logistics Partner shall allow the tankers to be painted as per Colour Scheme or pasting Logo of the Company for common identity, if required by NDS.
- All the tankers should be on the name of firm/ transporter.
- The quantity (weight) and quality parameters (Fat & SNF) of milk will be tested at the destination. In case any variation is observed compared to the dispatch data, the cost of such shortage in quantity or deviation in Fat/SNF will be



**REQUEST FOR EXPRESSIONS OF INTEREST (REOI)**  
**Empanelment of Logistics Partners for Outward Milk Transportation**

recovered from the freight bills of the Logistics Partner, **if** the NDS Logistics Team identifies any unreasonable instance of unscheduled stoppage, route deviation, hardware tampering, or any other discrepancy attributable to the Logistics Partner.

- You should operate routes as assigned by NDS across any location in India, including but not limited to destinations in **Uttar Pradesh, Rajasthan, Bihar, Madhya Pradesh, Haryana, Punjab, Maharashtra, Andhra Pradesh, Tamil Nadu and West Bengal.**
- Logistics Partner shall be recommended for empanelment by NDS Committee as per evaluation template given at **Annexure 1.**
- Expression of Interest (EoI) should be submitted along with supporting documents as mentioned in **Annexure 1.**
- At least one vehicle shall operate daily on each designated route.
- Route planning shall be based on distance, loading and unloading time, transit duration, and other operational parameters, using the NDDB Dairy services in-house developed Concepts
- Based on the above concepts, the transporter must ensure availability of adequate number of vehicles so that minimum one vehicle per route is always in transit on a daily basis.
- Only one transporter shall be engaged for each route.
- The transporter shall be required to install the Organization's prescribed system/device in each vehicle deployed.
- Route finalization, route mapping, halting points, and journey planning shall be exclusively decided by the Organization.
- The transporter shall strictly adhere to the routes, schedules, and operational instructions finalized by the Organization.
- The Logistics Partner shall fully indemnify the Company against any penalties, damages, interest, claims, or legal costs arising due to their non compliance with Minimum Wages Act, Provident Fund (PF) laws, and Employees' State Insurance (ESI) requirements, including any retrospective liabilities
- Payment Terms: There will be monthly billing cycle
- Jurisdiction : every Disputes will subject to New Delhi Court



**REQUEST FOR EXPRESSIONS OF INTEREST (EOI)**  
**Empanelment of Logistics Partners for Outward Milk Transportation**

**Annexure- 1**

Logistics Partners Name-		
Parameter	Minimum Requirement	Response
Registration in NCDFI e Portal	You have to register your company in NCDFI e portal Through the said link <a href="https://registration.ncdfimarket.com/MemberRegistration2">https://registration.ncdfimarket.com/MemberRegistration2</a>	
EMD	Rs 10,000  Members are requested to deposit the Earnest Money Deposit (EMD) directly into their respective Escrow Accounts provided by NCDFI. The Escrow account details can be accessed through the registration portal (Link: <a href="https://registration.ncdfimarket.com/">https://registration.ncdfimarket.com/</a> ). After depositing the EMD, please confirm the same by emailing <a href="mailto:etenders@ncdfimarket.com">etenders@ncdfimarket.com</a> , <a href="mailto:samar.rehman@nddbdairyservices.com">samar.rehman@nddbdairyservices.com</a> along with the UTR details and the relevant tender reference against which the EMD has been deposited. For any clarification or support regarding the Escrow account, you may contact Janvi Patel – 9978603225 Sagar Gusain - 99786 07330	<ul style="list-style-type: none"> <li>EOI submissions without the prescribed EMD document shall not be considered for empanelment.</li> <li>The EMD shall be released within 45 days from the last date of submission of EOI.</li> </ul>
Experience	Minimum <b>3 years of experience</b> in any industry.	Any PO/ARC with a minimum value of Rs <b>30 lakh</b> , executed within the <b>last three years</b> , will be considered. The <b>contract completion date</b> must fall <b>on or before the last date of the month preceding the month in which the EOI is opened</b>
Turn over	The Bidder must have achieved a financial turnover in the same name and style (i.e., the bidding entity) in each of the last three financial years ending on 31st March (2022-23, 23-24, 24-25) that is not less than Rs 20 lakhs	CA Certificate
Positive Net worth	The bidder should have positive net worth in last 2 financial years	CA Certificate
Cash Profit	The bidder should have cash profit in any two financial years out of last 5 financial years	CA Certificate
Licenses & Registrations	Valid <b>FSSAI License, GST Registration, PAN, and Company Registration Certificate.</b>	Documents Available/ Not available
Compliance	All tankers must have valid <b>Insurance, RC, PUC, and Fitness Certificates</b> throughout the contract period.	Please submit undertaking as required. ( <a href="#">Annexure 2</a> )
Technology Integration	Partner must be <b>aligned for integration with NDS-approved technology platforms.</b>	Please submit undertaking as required. ( <a href="#">Annexure 3</a> )
Operational Flexibility	Partner must be <b>willing to operate on any route assigned by NDS</b> across India as per operational requirements.	Please submit undertaking as required. ( <a href="#">Annexure 4</a> )
Tanker Availability	No of tankers available or which can be made available within 15 days of issuing the PO as per following list -:  1) 15 KL± 2KL –(Mandatory) 2) 20 KL± 2KL – –(Mandatory) 3) 25 KL± 2KL –(Mandatory) 4) 30 KL± 2 KL –(Mandatory) 5) 35KL± 2KL (Preferred)  It is mandatory to deploy a minimum of six tankers for operations. All tankers must comply with BS-V standards and be	Undertaking to be submitted (if fail to deploy the tankers with in time, EMD may be forfeited)

Commented [PM1]: 15+-3 KL

Commented [PM2R1]: 12, 18, 24, 30, 35



**REQUEST FOR EXPRESSIONS OF INTEREST (REOI)**  
**Empanelment of Logistics Partners for Outward Milk Transportation**

	made available within 15 days from the issuance of the Purchase Order.	
<b>Non-Blacklisting</b>	Organisation is not blacklisted by any entity or organisation. Please submit undertaking.	Undertaking to be submitted <a href="#">(Annexure 5)</a>



**REQUEST FOR EXPRESSIONS OF INTEREST (EOI)**  
**Empanelment of Logistics Partners for Outward Milk Transportation**

**Annexure – 2**

**Undertaking for Compliance of Statutory & Vehicle Documents**

(On the Letterhead of the Logistics Partner)

To

**NDDB Dairy Services**

NDDB House, Chaudhary Jhandu Singh Marg,  
Near Kamal Cinema Complex, B4 Block,  
Safdarjung Enclave,  
New Delhi – 110029

We, \_\_\_\_\_ (Name of the Logistics Partner), having our registered office at \_\_\_\_\_, do hereby solemnly affirm and undertake as under:

1. That all milk tankers proposed to be deployed for outward milk transportation under the subject empanelment shall have **valid and subsisting documents** at all times during the contract period, including but not limited to:
  - o Registration Certificate (RC)
  - o Insurance Policy
  - o Fitness Certificate
  - o Pollution Under Control (PUC) Certificate
  - o FSSAI License and any other statutory approvals as applicable
2. That we shall ensure timely renewal of all such documents and shall submit copies to NDDB Dairy Services (NDS) as and when required.
3. That any lapse, expiry, or non-compliance of statutory or vehicle-related documentation shall be solely our responsibility, and NDS shall have the right to impose penalties, suspend operations, or take any other action as deemed appropriate.
4. That this undertaking is submitted as part of the Expression of Interest (EOI) for empanelment of Logistics Partners and shall be binding upon us.

We hereby declare that the above statements are true and correct to the best of our knowledge and belief.

**For**

(Name of Logistics Partner)

Authorized

Name:

Designation:

Signature & Seal

Date:

Place:

\_\_\_\_\_  
Signatory



**REQUEST FOR EXPRESSIONS OF INTEREST (REOI)**  
**Empanelment of Logistics Partners for Outward Milk Transportation**

**Annexure – 3**  
**Undertaking for Technology Integration**

(On the Letterhead of the Logistics Partner)

To

**NDDB Dairy Services**

NDDB House, Chaudhary Jhandu Singh Marg,  
Near Kamal Cinema Complex, B4 Block,  
Safdarjung Enclave,  
New Delhi – 110029

We, \_\_\_\_\_, hereby undertake and confirm that:

1. We are fully willing and technically capable to integrate our operations with **NDS-approved technology platforms**, including GPS tracking, vehicle monitoring systems, sealing devices, and any other digital tools as mandated by NDS from time to time.
2. We agree to bear the **non-refundable cost of approximately Rs. 55,000 + GST per tanker** towards devices and installation charges through the NDS-empanelled service provider.
3. We shall ensure uninterrupted functionality of all installed devices and shall not tamper with, disable, or misuse the technology in any manner.
4. Any penalty, loss, or damage arising due to non-compliance with technology integration requirements shall be recoverable from us as per NDS policy.

This undertaking is given voluntarily and shall remain valid throughout the empanelment and contract period.

**For**

(Name of Logistics Partner)

Authorized

Name:

Designation:

Signature & Seal

Date:

Place:

\_\_\_\_\_  
Signatory



**REQUEST FOR EXPRESSIONS OF INTEREST (EOI)**  
**Empanelment of Logistics Partners for Outward Milk Transportation**

**Annexure – 4**  
**Undertaking for Operational Flexibility & Pan-India Deployment**  
**UNDERTAKING**

(On the Letterhead of the Logistics Partner)

To

**NDDB Dairy Services**

NDDB House, Chaudhary Jhandu Singh Marg,  
Near Kamal Cinema Complex, B4 Block,  
Safdarjung Enclave,  
New Delhi – 110029

We, \_\_\_\_\_, hereby undertake that:

1. We are willing and agreeable to operate milk transportation routes **across any location in India**, as assigned by NDDB Dairy Services, based on operational requirements.
2. We confirm our readiness to deploy tankers to locations including but not limited to **Uttar Pradesh, Rajasthan, Bihar, Madhya Pradesh, Haryana, Punjab, Maharashtra, Andhra Pradesh, Tamil Nadu, West Bengal**, or any other location as directed by NDS.
3. We shall adhere strictly to the routes, schedules, and instructions communicated by the NDS Logistics Team.
4. We understand that refusal or failure to operate assigned routes without valid justification may result in penalties or termination of empanelment.

This undertaking forms an integral part of our EOI submission.

**For**

(Name of Logistics Partner) \_\_\_\_\_

Authorized

Signatory

Name:

Designation:

Signature & Seal

Date:

Place:



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**Empanelment of Logistics Partners for Outward Milk Transportation**

**Annexure – 5**

**Undertaking for Non-Blacklisting**

**UNDERTAKING**

(On the Letterhead of the Logistics Partner)

To

**NDDB Dairy Services**

NDDB House, Chaudhary Jhandu Singh Marg,

Near Kamal Cinema Complex, B4 Block,

Safdarjung Enclave,

New Delhi – 110029

We, \_\_\_\_\_ (Name of the Logistics Partner), hereby solemnly declare and undertake that:

1. Our organization has **not been blacklisted, debarred, suspended, or banned** by any Central/State Government department, Public Sector Undertaking, Cooperative, or any private organization as on the date of submission of this EOI.
2. No investigation, litigation, or proceeding is pending against us that may adversely affect our participation in this empanelment process.
3. In case the above declaration is found to be false or misleading at any stage, NDDB Dairy Services shall have the right to **reject our EOI, cancel empanelment, and forfeit the EMD/security deposit**, without any liability.

This declaration is true and correct to the best of our knowledge.

**For**

(Name of Logistics Partner)

Authorized

Name:

Designation:

Signature & Seal

Date:

Place:

\_\_\_\_\_  
Signatory